

**June 23, 2006**

**To whom it may concern:**

**Company Name : Monex Beans Holdings, Inc.**

**Oki Matsumoto, President and CEO**

**Code : 8698 (TSE Section One)**

**This is material for the Shareholder's Discussion Meeting.**

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This is an English translation of Japanese presentation material prepared for the shareholder's discussion meeting to be held on June 24, 2006. If there is any discrepancy between a statement in English and a statement in Japanese, the Japanese statement is always controlling.

#### Forward-looking Statements

Statements made at this presentation and in this material include forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our business and the industry. These forward-looking statements are subject to various risks and uncertainties. These statements discuss future expectations and plans, identify strategies, contain projections of results of operations and of our financial condition, and state other "forward-looking" information. Known and unknown risks, uncertainties and other factors could cause the actual results to differ materially from expected results contained in any forward-looking statements. Potential risks and uncertainties include, without limitation, our ability to continue to attract and retain customers and their assets; our ability to make our operations profitable; changes in the demand for brokerage services in Japan; our ability to continue to expand and maintain our computers and electronic systems and to avoid failures of these systems; and our ability to maintain our relationship with our founding shareholders. This does not correspond to US GAAP.

Monex Beans Holdings, Inc.  
Discussion with Shareholders

# Current Environment and Management Policy

## ■ Recognition of Environment –Three Transitions–

- ✓ Social Structure (Decrease in Population and Aging Society)
- ✓ National Policy  
(Investment Services Law, Revised Corporate Law)
- ✓ Individual's Values (Increased Self Responsibility)



Change of Competitive Advantage as an Online Brokerage Firm  
from “Speedier Platform and Less Expensive Commission” to  
“Investment Return Result”

## ■ Management Policy

From a “Discount Brokerage Firm” to

a “Premium Online Financial Services Institution”

# Management Strategies

## ■ Expanding Product Development Capabilities

- ✓ Origination of New Alternative Funds
- ✓ Development of New Investment Products utilizing New System Trading Tool : “Kaburobo”
- ✓ Focus on Fixed Income Business

## ■ Broadening Investor Education

- ✓ Investment Education Company: “Monex University”

## ■ Strengthening our Marketing Strategy

- ✓ Improvement of Recognition of Products and Services

## ■ Enrichment of Human Resource

- ✓ Hiring Professionals from Diversified Backgrounds
- ✓ Continuously Hiring New Graduates

# Strategic Transition of Revenue Structure

## ■ Current Revenue Structure

- ✓ Brokerage Commission and Financial Income as core revenue sources but vulnerable to the Japanese Stock Market

## ■ Future Revenue Structure

- ✓ Further enhancing our Brokerage Business by providing more Value-added services
- ✓ Diversifying revenue structure by focusing on other businesses such as Investment Trusts, Fixed Income Products, Alternative Investment Products, etc.



Realizing High Growth and Stable Revenue Source

# Corporate Governance

## ■ Enforcing Internal Control System

- ✓ Establishment and Disclosure of Policy Regarding Internal Control System

- ✓ Establishment of Independent Internal Audit Department

## ■ Enhancing our Compliance System

- ✓ Alliance with outside Legal Counsel

- ✓ Establishment of Internal Reporting System

## ■ Check by External Board Members and Hearing Opinions of Advisory Board Members

# Shareholders' Return

- Realization of High Dividend Levels
  - Clear and Proactive Disclosure Policy
    - ✓ Monthly Disclosure of Ordinary Income in addition to continuous disclosure of Accounts Numbers and Operating Revenues, etc.
    - ✓ MBH IR Workshop for Individual Investors
  - Improvement of Key Performance Indicators such as ROE
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Realization of the Share Value appropriately reflecting our Corporate Value, which also prevents Hostile Take-Overs